

REP: TEL# 703 528 7800 FAX# 703 528 7880
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP OCT17/12 15.02
CHANGES ** WFTV-TV ***

REP. #	OFF. # 6556	SALESMAN #
BUYER NAME	MICHELLE SANTUOSO	
SALES PRSN	WA-	JOE KNAUER

PRDCT	<u>AMERICAN CROSSROADS</u>	EST# <u>1209</u>	COMMEN'S.
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REP: TO LENA
EP ATTITE

TTLS RTS
PLS CFM, THX 10/17

STA: *****
CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
AMERICAN CROSSROADS

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
AGENCY ADVERTISER CODE = 11 AGENCY PRODUCT CODE = 27 AGENCY EST# = 1209												
3	S		1100A-1200N	30		\$2,200.00	10/19	10/19	0		FRI	0
PROGRAM : THE VIEW CON COM1: THE VIEW												
50	A		1100P-1135P	30		\$2,200.00	10/19	10/19	1		FRI	1
PROGRAM : NEWS ORD COM1: WE CAN OFFER THIS IS A MAKE-GOOD FOR OCT19 ON LINE-3 FOR 1 SPOT/WK												

REP HEADLINE# 6372017 TRF# 336731
\$\$\$ MOD# 0 : UNAPPROVED REV #1 \$\$\$

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STATION MAKEGOOD OFFERS:												
M1	OK'D	BUY#3	MISSED: FRI/1100A-1200N				OCT19		30S	\$2,200.00	(OCT17/12)	
			OFFER: FRI/1100P-1135P				OCT19		30S	\$2,200.00	PLS ADVISE.	
			CMT: WE CAN OFFER									

OCT/12			135750.00									
CONTRACT TOTAL										135750.00		
TOTAL SPOTS										54		

MARKET TOTALS \$545,350 WFTV 25% WKMG 22% WESH 31% WOFL 21% WKCF 0% WRBW 0% CABL 0%
WOPX 0% WRDQ 1% EFTV 0%

SVC- NSI
DEMOS- RA35+*
MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE